



“Some people dream of success, while others wake up and work hard at it.”

– Winston Churchill

www.showmebusinessbuilders.com

“For a difficult journey, minimal benefits, bitter cold, long months of darkness, constant fatigue and hardship. Most will quit. Honor and recognition in case of success.”

Show Me Business Builders

for the few who *really* want business growth



The quote on the front was inscribed on a University of Washington men's rowing crew ad. For those who know the history of the men's crew at UW, this ad will not come as a surprise. The team's history is filled with dramatic struggle and monumental triumph. Most notable is the story of their quest and attainment of Olympic gold at the 1936 Berlin Olympics. An eight oar ragged crew who were not even expected to compete against the East Coast American teams showed astonishing strength to provide an astonishing win.

Growing a business is hard. There are some who say they want to succeed, there are others that do everything they can to succeed.

Being part of Show Me Business Builders is not easy. We require you be at meetings weekly...our meetings are at 7 a.m. We require that you recommend other members and help them find business. We require you to be ethical, honest and motivated to really grow your company. *Not many really are.*

In return, we will provide you with referrals and help you build your business. During this process you may even make a few loyal friends.

If you have the motivation, drive, ethics and attitude to join us, come to a few morning meetings. We meet at 7 a.m. at the Hannibal Nutrition Center for breakfast and a meeting.

If you like what you find, we ask that you pay \$120 to join and \$45 per month for dues and breakfast. *That's the easy part.* Each week you'll fill out a form telling the group who you met with and what business you brought in. We keep track of numbers to help keep you accountable.

In 2019, we generated over \$300,000 in business - conservatively. We attended over 500 business-to-business meetings and generated hundreds of referrals.

We can't guarantee your success, **we can guarantee you will be stretched to do more with your business.** Show Me Business Builders members believe strongly in our system of helping each other and keeping each other accountable. Join us for a few meetings and see if we are a good fit for you.

*“Opportunities
don't happen.
You create them.”*
– Chris Grosser

Our Mission

Show Me Business Builders is a non-profit business group. We have no religious, political, or philanthropic agenda. Show Me Business Builders helps its members through referrals - actively working to promote each other's products and services throughout the community.

Current Members Include:

1. **Area Home Services** – David Arns 217-242-8141
2. **Boland Ford** – Scott Houser 573-248-6563
3. **Branching Out** – Casey Ragar 573-501-0760
4. **Chariton Valley** – Daren Dowell 573-629-5552
5. **Cruse Chaney-Faughn** – Fred Cruse 573-221-1333
7. **Edward Jones** – Doug Mills 573-221-2962
8. **Golden Ruler** – Rex Hicks 573-221-1600
9. **Hannibal Regional Hospital** – JD Dodd 573-795-3423
10. **Homebank** – Hunter Baggett 573-248-2130
11. **Icon Apparel** – Barry Louderman 573-221-7677
12. **Janes Surveying** – Jason Janes 573-769-7020
13. **Mitch's Appliance Repair** – Will Mitchell 573-221-5100
14. **Peters Heating and AC** – Bryan Hammock 573-221-0093
15. **Poole Communications** – Sally Kintz 573-221-3635
16. **Reliable Pest Solutions** – Wayne Steffen 573-231-5445
17. **Royal Bank** – Nathan Alderton 573-825-7889
18. **ServiceMaster** – Larry Yingling 877-339-0333
19. **Spectrum Reach** – Stacy Gilmore 217-316-6205
20. **State Farm** – Dick Wehde 314-221-0204
21. **Tigerhawk Technologies** – JR Bareis 573-221-8872
22. **YOUR COMPANY COULD BE HERE**

Talk with any member to find out more about the organization or to join.
As a member, we actively send referrals to your business.

Call any member today, and start growing your company. We look forward to meeting you and helping you build a better business.